

New name. New venue New opportunities.

Moderated By:

Tony Grant, Head of Commercial Marketing – Informa Healthcare

9-12 February 2026 | Dubai Exhibition Centre

worldhealthexpo.com





# Agenda

- Introduction to World Health Expo Dubai: Our bold vision for the next 3 years Sally Thompson, Informa Healthcare Group Event Director
- Healthcare trends in the GCC by 2030

  Mark Dagher, Advisory Manager, Healthcare and Life Sciences, Frost & Sullivan
- Commercial opportunities at World Health Expo Dubai 2026

  Ross Williams, Commercial Director; Lorena Diaz Palle, Sponsorship Director, Informa Healthcare
- Our new home, Dubai Exhibition Centre
  Rebecca Atack, Senior Event Manager, Informa Healthcare
- Dubai event services: hotels, logistics & local support
  Nadim Hamadeh and Doruk Onder, Client Partnership & Growth Director, Elevate
- Partnership excellence

  Balkiz Sumerler, Head of Events International Region, Philips



# Introducing World Health Expo Dubai Our bold vision for the next 3 years



The world of healthcare is transforming fast and so are we... welcome to the next chapter



**Dubai** · 9-12 February

World Health Expo is the world's largest network of healthcare events, where the brightest minds come together to shape the future of health. With 15 international events across the world, WHX connects people, governments, businesses, and ideas on a global scale, enabling discovery, innovation and opportunity.

- Global influence
- Health innovation & excellence
- Scientific content & policy





# The world's largest healthcare event





180+
Global Representation



**4300+** Exhibitors & Brands



250+
Global Experts



### The New...

#### **Ambition**

- A stronger international footprint
- Global product demos
- A dynamic 4-day event
- A clearer promise: the right people, innovative products, investors, and new ideas!

# Ease & Access

- Larger exhibition footprint
- Better visitor flow navigation
- Purpose-built for curated connections
- Better access, easier setup/break-down & elevated hosting spaces

#### **Doing Business**

- Global launchpad for healthcare innovation
- Whole health ecosystem buyers, distributors, investors, and policymakers
- Powerful deal-making
- A knowledge hub



### What it means for our exhibitors...

# Unlocking commercial value

- •Greater visibility unified, premium brand
- Stronger buyer and distributor attendance
- New content
- More structured networking
- •Higher on-site engagement

# **Enhanced ROI**

- •High-impact networking zones and improved features
- Investor and start up matchmaking
- •Better navigation and analytics
- More conversations, better leads, more deals made

# New offerings

- Thought leadership
- Curated experiences
- Deep-dive sessions
- •New CME provider
- Networking experiences
- Partnership opportunities



### The Evolution...

#### **More Value**

- Unlock bigger, more strategic commercial opportunities
- Future-ready event identity
- •Deliver deep, curated value for our exhibitors, buyers, and partners
- •Reflect the rapid evolution of healthcare in MENA and beyond

# UAE's Strategy

- •The UAE's healthcare strategy 2031 - technological innovation, infrastructure development, and preventive care.
- Dubai's vision DEC expansion at Expo City
- •Dubai as a premier destination for global business, exhibitions & innovation.

#### **WHX Vision**

- Co-timed flagship events—
  WHX Dubai and WHX Labs
  —becoming the world's
  largest healthcare event
  World Healthcare Week
  2027
- •Partner events, bringing the entire healthcare ecosystem to Dubai for a full week.



# **The New Gulf** Code: **Programming a Healthier Future** for the GCC

December 10, 2025

Powering clients to a future shaped by

#### We are on the cusp of a massive transformation

We are in the process of building 3 new economies for a population of 66 million by 2030





The Bioeconomy (localized diagnostics, scaled genomic infrastructure, and pharmaceutical manufacturing)



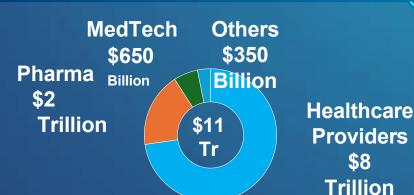
Creating a culture of a Wellness Economy (preventive digital dominance, experience- driven infrastructure, and corporate-led demand)



Building the Care Service Economy (integrated care continuum, building the tools, technologies, and people)

# Saudi Arabia, UAE and Qatar are poised for DOUBLE DIGIT GROWTH outpacing the global average (6.4%)





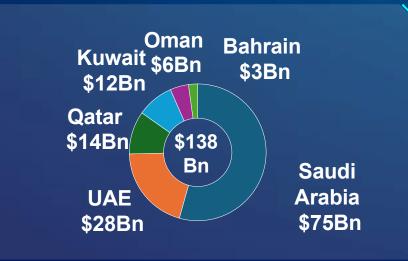


















#### ON THE ROAD TO A BIOECONOMY







Clinical Research Efforts are scaling

#### **Diagnostic Capacity Expansion**

Strong shift toward expanding diagnostic capacity locally (Ex, Jabil IVD CMO facility is attracting Danaher to manufacture reagent-intensive tests in KSA)



- GCC is scaling genomic infrastructure aggressively
- ❖ Focus on rare diseases

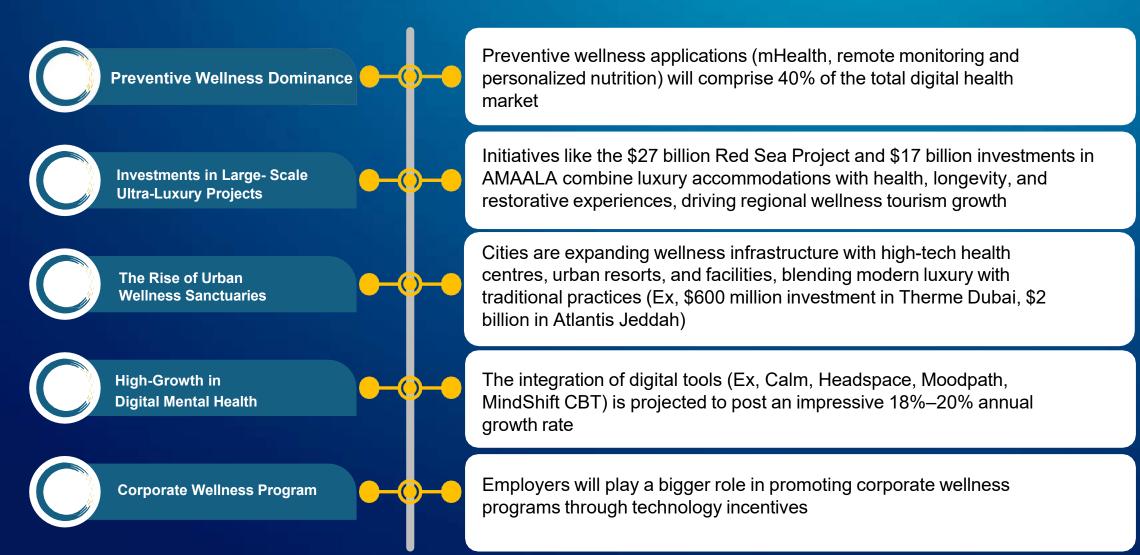
#### **Biologics as a Growth Engine**

Red biotechnology — especially biologics
 is positioned as a core economic driver.
 Growth 15% and reach \$ 6.5 billion by 2030

Localization will spur Pharma Market Expansion



#### CREATING a culture of a wellness economy: a 40% pivot



#### BUILDING THE CARE SERVICES ECONOMY

#### By 2030 25,000 new beds are expected to be built increasing capacity by 30%

- In KSA, we expect to privatize 290 hospitals and 2,300 primary health centers, shifting the Ministry of Health's role to a regulator, and increasing private sector participation from 40% to 65% by 2030
- In KSA, UAE and Oman EHR adoption is between 90 to 100%
- Both Oman and Qatar will institute mandatory health insurance to be operational by 2027 (UAE and KSA already have it)

UAE is expected to continue to lead in Medical Tourism, but stiff competition anticipated from KSA and Oman

Building collaborations for Centers of Excellence



### Workforce Requirements and Training Priority

 The new beds require a consistent workforce (351K nurses, 141K doctors, 105K allied health professionals). Specialised training and education, including cardiology, oncology and neurology

### Role of Public-Private Partnerships

- PPPs are indispensable cornerstones for financing and efficiency
- Examples Al Ansar Hospital PPP in Saudi Arabia and Qatar's planned Long-term Care Services and Mental Health Services PPPs

## Thank You!

#### Contact



#### **Mark Dagher**

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Frost & Sullivan
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# Commercial opportunities at World Health Expo Dubai

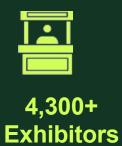


Ross Williams
Commercial Director



Lorena Diaz Sponsorship Director

### **Exhibition Space**







24 Halls



75,000m2 of Exhibition Space

(12,000m2 increase on 2025)



- Disposables & Consumer Goods
- Healthcare and General Services / IT & Digital Health
- Infrastructure
- International Halls

- Medical Equipment & Devices
- Orthopaedics & Rehabilitation
- Pharma & Wellness / Lifesciences
- Radiology

**SPACE IS ALMOST SOLD OUT** 

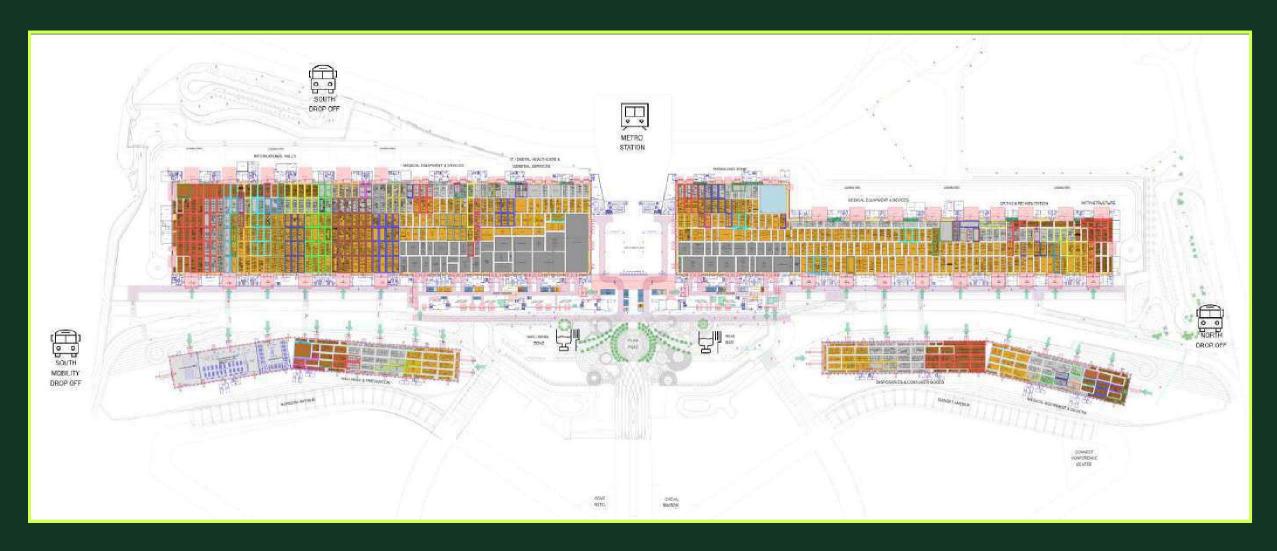
Pharma and Wellness – including Lifesciences Mixed Sector Hall
NEW Exhibitor Zone

Limited opportunities within:

Exhibition space packages starting from US\$ 7,650 + VAT

## Floorplan





### **Exhibition Space**

Be part of the world's largest healthcare event – joining global and regional leaders such as Philips, Draeger, GE Healthcare, Steris, Karl Storz, Siemens Healthineers, Canon, Masimo.

Local government authorities – Ministry of Health and Prevention, Emirates Health Services, Dubai Health, Dubai Health Authority, Department of Health Abu Dhabi, Emirates Drug Establishment

Local and regional groups – Pure Health, Mubadala Bio, American Hospital Dubai, Dr Sulaiman Al Habib Medical Group, Gulf Drug, Leader Healthcare, Modern Pharmaceutical Company, Al Mazroui, Al Hayat

among many more...

### Book your stand today!



Ross Williams
Commercial Director
sales.whxdubai@informa.com

### Venue branding

- We offer a wide variety of branding options throughout of the venue, from LED screens to branded entrances or arches.
- Interactive and immersive 360 tours



### Thought leadership

- Partner with WHX Dubai by sponsoring a conference to gain exposure to a targeted audience of healthcare professionals.
- We also offer Live demos & showcases which is the perfect opportunity to introduce your product/solution to the market

Location	DAY 0 - 8 Feb	DAY 1 - Mon 9 Feb	DAY 2 - Tue 10 Feb	DAY 3 - Wed 11 Feb	DAY 4 - Thu 12 Feb
Royal Dining, Cheval Maison Expo City	WHX Leaders**				
VIP room, Cheval Masion Expo City		Clinical Excellence & Surgical Innovation: General Surgery (CME)	Clinical Excellence & Surgical Innovation: General Surgery (CME)	Clinical Excellence & Surgical Innovation: Obstetrics & Gynaecology (CME)	Clinical Excellence & Surgical Innovation: Urology (CME)
Dubai Exhibition Centre		Total Radiology (CME)			
Connect Conference Centre   C3		Public Health (CME)		Quality Management & Patient Safety (CME)	
Connect Conference Centre   C1		Masterclass: Leading with precision: Surgical leadership in action	Bootcamp: MESH Incubator Innovation Acceleration	Bootcamp: Leading with vision:Driving change in the age of AI	Masterclass: Healthcare Sustainability
Visionary Stage (C3)		> Healthcare Investment Forum > AI & Digital Health		> Healthcare Leadership > EmpowHER: Women in Healthcare	Healthcare ESG
Frontiers Stage		Biotech & Lifesciences	Women's Health 360	Oncology	Wellness & Longevity
Future X Stage		> Keynotes > Xcelerate Start-Up Competition > Live Demos & Showcases			
Royal Dining Hall, Cheval Maison Expo City			Future Health Summit by WHX**		

<sup>\*</sup>CME: Continuing Medical Education Accredited

<sup>\*\*</sup>Invite only event

# WHXperience

- With the move to DEC, we have access to more event space than ever before.
- WHX Dubai offers a selection of conveniently located venues near the DEC to host your **networking events.**



### Contact Us

For any information regarding sponsorship opportunities to help you maximize your participation at WHX Dubai, please contact:



Lorena Diaz Palle
Sponsorship Director
Lorena.diazpalle@informa.c
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# Our new home Dubai Exhibition Centre



Rebecca Atack Senior Event Manager

### Welcome to our new home













Direct

AL MAKTOUM

INTERNATIONAL

15 MIN

2 major, multi-lane highways

10,000

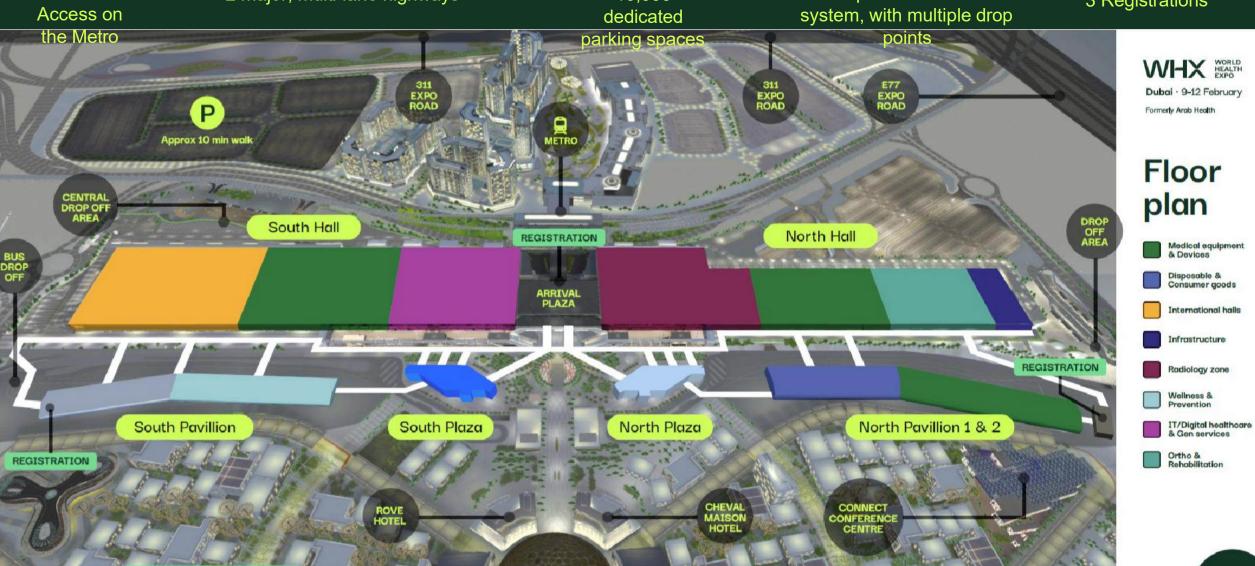
Comprehensive traffic

DUBAI

AIRPORT (DXB)

30 MIN

3 Registrations



Al Wasl

Plaza



### A linear hall layout, making navigation around the show far simpler





# Comprehensive Signage Plan and Blue Dot Technology Halls and Pavilions are connected via pathways and plaza areas – a unified layout





Landscaped outdoor areas, increased seating, more F&B outlets and reduced queuing
Wellness Zone, WHX Bar and our Tech and Labs activations

Creating better opportunities for **connection** and **enjoyment**.

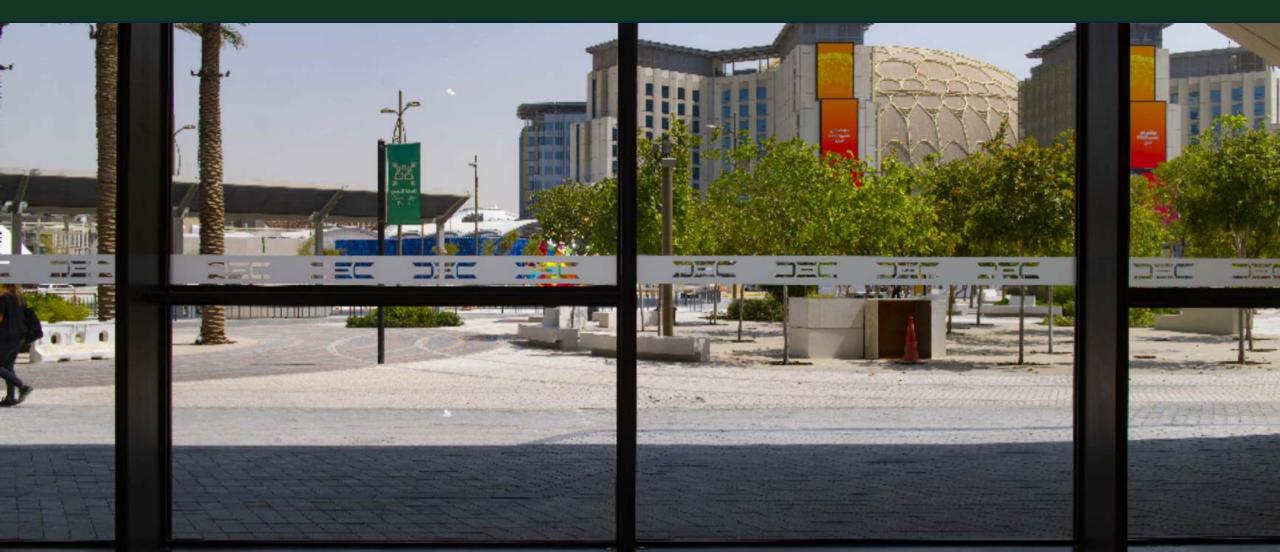






### **Dubai Exhibition Centre**

Formerly **Arab Health** 





# Dubai Event Services: Hotels, Logistics & Local Support



Doruk Onder Director



Nadim Hamadeh
Client Partnership &
Growth Director



### **About Elevate**

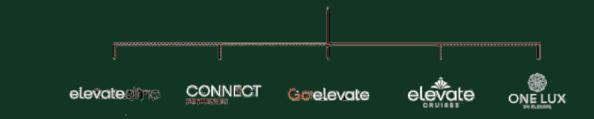
Elevate is the fastest-growing, multi-award-winning, and largest independent tourism group in the UAE.

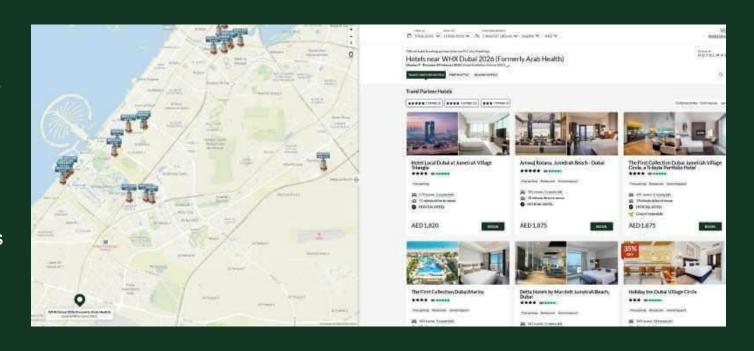
Our professional and creative team delivers tailored services across the globe.

With fully established offices in Dubai, Oman, Qatar, KSA, Maldives and Thailand, we act as your in-destination product and marketing team, ensuring every aspect of your business needs are met.

Elevate is a group with distinct verticals across destination management, business events, wellness, luxury cruising, and lifestyle, delivering tailored experiences across every touchpoint.

# elevate





#### elevate



# Offerings

Exhibitors and visitors booking their stays through the Housing Program will enjoy a seamless, fully supported journey; aimed to maximize the customer experience with a boutique approach in a large-scale event.

From pre-arrival coordination to on-site hospitality and thoughtful welcome touches every detail reflects the Housing Program's and Elevate's commitment to comfort, care, and exceptional service.

- Advantageous & Competitive Hotel Rates
- 24/7 Customer Service
- Seamless Meet & Greet Services\*
- Airport & City Transfer Services\*
- Hospitality Desks at the Hotels\*\*
- Concierge Services
- Complimentary eSIM
- Discounted City Attractions
- Complimentary Shutte Services at Pre-Defined Hotels
- Complimentary Shuttle Services\*\*

**WHX Dubai** 

### Partnership Excellence

Balkiz Sumerler Head of Events – International Region 25 November 2025







## Questions & Answers





# Thank You

