



WHX Osaka

Formerly Japan Health

Josh Chen

Company / Organization

DiversiNet International Limited

Title

Sales VP

 **Location** Taiwan

Biography

Josh holds a Master's degree in Biomedical Engineering from the United States and brings nearly 25 years of diverse experience in the medical device industry. Throughout his career, he has held key positions in sales and marketing, product and project management, and served as a special assistant to the GM/CEO. Since 2019, Josh has channeled his extensive expertise into business development, focusing on connecting medical device manufacturers with effective sales channels. His work includes leveraging his skills in relationship management, market intelligence, and territory management to drive growth and forge successful partnerships in the industry. Josh's comprehensive background uniquely positions him to facilitate strong collaborations between manufacturers and the market, helping companies expand their reach and achieve business objectives.

About the Organization

DiversiNet International Limited, founded in 2019, specializes in bridging the gap between medical device manufacturers and global markets. Acting as both an independent sales department for manufacturers and a sourcing team for customers, the company has established robust sales channels for a range of medical devices. These include video laryngoscopes, collagen matrices for ophthalmic use, blood pressure monitors, digital thermometers, and airway management filters, primarily serving clients in Asia and Europe.

In addition to its sales functions, DiversiNet's sourcing team has successfully delivered neurovascular catheters, guide wires, and related accessories to European customers. By leveraging deep industry expertise, DiversiNet International Limited delivers tailored solutions that facilitate market entry and supply chain efficiency, supporting manufacturers in expanding their reach while meeting the diverse needs of healthcare providers across multiple regions.