## WHXMiami

Formerly **FIME** 

# Post show report 2025

## Save the date

**June 17-19, 2026** Miami Beach Convention Center

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# Connecting healthcare trade and innovation across the Americas

At **WHX Miami 2025**, the reimagined face of FIME and the leading healthcare trade platform in the Americas, our purpose was clear: to unite a global industry navigating complexity, and to offer a space where meaningful partnerships, pragmatic solutions, and bold opportunities could emerge.

More than just a medical trade show, **WHX Miami 2025** brought together healthcare stakeholders from across continents to showcase cutting-edge technologies, spark vital conversations, and drive forward the kind of cross-border collaboration our industry needs today. From rethinking supply chains to identifying scalable growth, the event was anchored in action and strategic foresight.

Held at the Miami Beach Convention Center, WHX Miami delivered on its mission to connect medical manufacturers, dealers, distributors, innovators, regulators, and decision-makers, offering unmatched access to global markets and commercial opportunities. Through an energized show floor, high-level networking, and futurefocused content sessions, the event served as a compass for navigating today's volatile landscape.

WHX Miami 2025 was built for progress, helping attendees not just showcase innovation, but shape the future of healthcare trade. This report captures the scale, outcomes, and impact of this year's edition, and lays the foundation for what's next as we continue to move the industry forward, together.



## WHX Miami 2025 overview



**36** exhibiting countries

13 country pavilions

US\$ 556 million Total value of business generated Digital audience

- $\square$ **790,662** page views
- 1,138,426 views  $\triangleright$
- £ 6,900 followers
- Ő 6,658 followers
- im 6,700 followers
- 5,109 followers  $\mathbb{X}$



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One Solution. Multiple Applications.



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## Visitor overview

30 Industry benchmark > 34 NPS score

94%

of visitors were satisfied with their overall experience at WHX Miami 2025

of visitors rated WHX Miami

as a vital platform for their

business or organization

94%

92%

of visitors held high levels of purchasing authority within their companies

92%

of visitors plan to attend WHX Miami again next year

91%

of visitors found the experience valuable relative to the time and travel investment

87%

of visitors see WHX Miami as an improvement on the event previously known as FIME

## 66

We've done other international trade shows focused on the Americas, but this is by far the best. You get the widest variety of visitors... it's amazing how many distributors come up to this show. WHX Miami has become a real worldwide medical trade show. Despite of all the uncertainty out there, people are still coming to the show, because this is where you make real connections. There's a lot of synergy that happens here. WHX Miami is an incubator for new ideas in the healthcare market in the Americas"

#### **Chris Sedgwick**

America's Trade Specialist, Illinois Department of Commerce and Economic Opportunities | Office of Trade and Investment, USA





## Top 5 reasons to attend WHX Miami



### 66

This is our third WHX show, we've attended Cape Town and Dubai, and Miami was a no-brainer for us. It was something we had to be part of. America is a huge opportunity for us as a company and for our brand growth. WHX Miami has been fantastic, in fact my feet haven't touched the ground. Out of all the shows we attend, I've actually never been this busy... the reception we've received has been phenomenal."

#### Farard Darver

Founder & CEO, HEMPE, UK







## Exhibitor overview



I see the role of the show as a platform to create synergies and opportunities between the private and the public sectors. This is the event to network, create partnerships, and start building bridges for progress. As a first-time attendee, I'm highly impressed by the product diversity, strong private sector representation, and the excellent opportunities to bring all this potential to the public sector."

**Dr. John Koku Awoonor-Williams Technical Advisor to the Minister of Health**, Ghana





### Top 5 reasons to exhibit at WHX Miami

	81%
of exhibitors attended to establish new contacts for future business	
	— 41%
of exhibitors attended to increase brand awareness	
	— 40%
of exhibitors attended to strengthen existing client ties	
	- 31%
of exhibitors attended to generate new sales leads	
of exhibitors attended to showcase offerings to end-users	0//0

### 66

Our relationship with the show goes way back, and it's been a fantastic journey for us. WHX Miami helps us connect with more markets every year and develop valuable business collaborations. We're particularly excited about the evolving dynamics between buyers and suppliers, with a new focus on collaboration rather than traditional transactions. I also believe the rebrand from FIME to WHX Miami was an excellent strategic choice that reflects the event's global vision."

#### Perla McLiberty

Business Development Director, Mediplus India LTD





## Visitor geo-overview



WHX Miami Post Show Report 2025







## Visitor overview

## Top 10 nature of business

	30%
Healthcare Agent/Dealer/Distributor	
	13%
Manufacturer	
Clinics/Medical Practice	13%
	5%
Laboratory Agent/Dealer/Distributor	570
	4%
Consultancy	
	3%
Technology	2%
Hospital Private	2/0
	2%
Education	
	2%
Supply Chain/Logistics Solutions	<u> </u>
Healthcare/Medical Travel	2%



## Seniority



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# Business and innovation health hub

The Business & Innovation Health Hub at WHX Miami was a dynamic three day program that brought together healthcare leaders, entrepreneurs and innovators to explore the latest advances shaping the future of the industry. The program featured a series of expert led discussions and interactive sessions addressing some of the biggest topics in healthcare today, from advances in medical technology and artificial intelligence to the complexities of regulations, procurement and global supply chains.

Each day offered a unique focus, allowing participants to deep dive into the themes that matter most. The first day looked at how technology and innovation are advancing patient care and population health. The second day explored strategies for navigating regulations and procurement, with insights into how to build resilient supply chains and expand into international markets. The final day celebrated the role of entrepreneurship and collaboration in fostering a thriving healthtech ecosystem, highlighting breakthrough ideas and new investment opportunities.

With keynote presentations, thought provoking panel discussions and the popular Xcelerate Start Up Competition, the Business & Innovation Health Hub created a space where established healthcare organizations, medical device manufacturers, early stage ventures and investors could connect and share knowledge. The result was an enriching experience that inspired dialogue, built new partnerships and set the agenda for a more innovative, accessible and sustainable future in healthcare.





Healthcare Agent/Dealer/Distributor	14%
	12%
Clinics/Medical Practice	11%
Manufacturer	11%
Technology	8%
Other	7%
Consultancy	1 /0



















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## Thank you to our partners



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## Save the date

#### June 17-19, 2026

Miami Beach Convention Center

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#### Gil Alejo

Exhibition Director | gil.alejo@informa.com

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