

### 16-18 July 2025

Malaysia International Trade and Exhibition Centre (MITEC) Kuala Lumpur, Malaysia

### **Pioneering the future of medical laboratory & healthcare in the ASEAN region**

Co-located with







# **Leading the innovations** of medical laboratory & healthcare in the ASEAN region

Medlab Asia and Asia Health, hosted by Informa Markets, is a premier event for the ASEAN medical laboratory and healthcare industry, connecting professionals with cutting-edge products and showcasing the latest innovation.

Medlab Asia is a gateway to the vibrant ASEAN medical laboratory sector, offering extensive business development and networking opportunities. It showcases a wide range of products, including laboratory equipment, disposables, consumer goods, reagents, and tests.

Asia Health is a key platform in the ASEAN healthcare sector, offering opportunities to showcase products, expand networks, and reveal innovations. It features exhibitors from medical equipment, disposables, healthcare services, infrastructure, imaging, sterilization, IT solutions, and emergency services.

Block your calendars

### Medlab Asia and Asia Health 2025

### 16-18 July 2025

Malaysia International Trade and Exhibition Centre (MITEC), Kuala Lumpur, Malaysia

Medlab Asia and Asia Health 2025

Asia Healti Conferences Medlab Asia

### 2024 Overview

Held on 10-12 July 2024, at Queen Sirikit Convention Center, Bangkok, Thailand.



#### **11,718** professional visits

- **8,465** trade visitors
- 3,253 delegates
  - \* 9,166 unique visitors

**54** countries represented **133** speakers



**5** country pavillions **450** exhibitors companies 33 exhibiting countries



#### \$37.5 Million total value of business generated

during the exhibition and expected over the next 12 months as a result of exhibiting.

\*\*Results provided by GRS Explori

#### **Nature of business Breakdown by region**

Healthcare Agent/Dealer/Distributor

Manufacturer

Laboratory Agent/Dealer/Distributor

Hospital Private

**Clinics/Medical Practice** 

Education

Technology

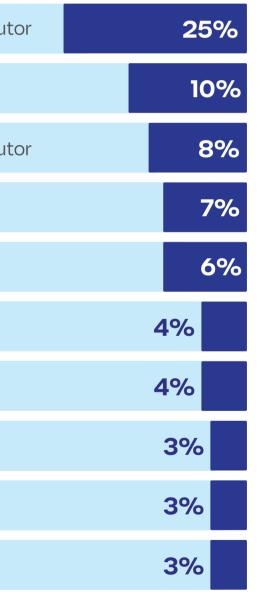
Hospital Public

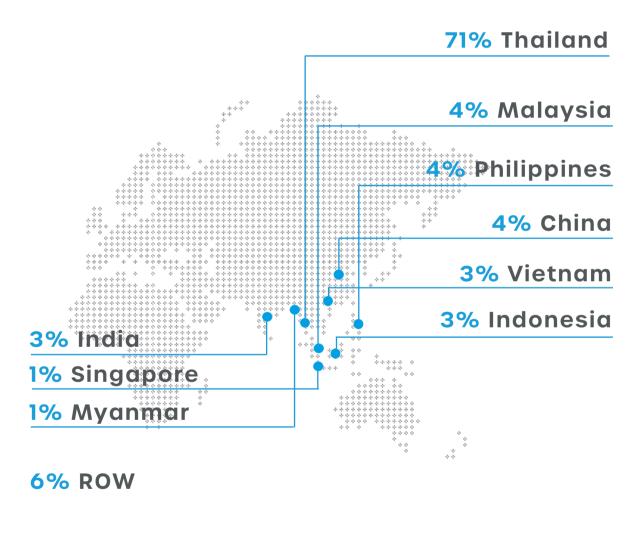
Independent Laboratory

Consultancy

Medlab Asia and Asia Health 2025

### **Visitor overview**





### What to expect at Medlab Asia & Asia Health 2025

12,000 +	
Sqm of space	

350 +Exhibitors companies

10,000 + Visitors

15 + Exhibiting countries 12 +

Academic & business conferences

3,000 +

Delegates

54+

Countries

### **Features**



Live- demonstration of **Products, Innovations,** & Services



Academic accredited **&** Business conferences

### 150 +

Local & International speakers

### 23 +

Supporting organisations

Medlab Asia and Asia Health 2025









International Pavilions



**Scientific Poster** Competition



**Hosted buyer** Programme



**Workshop &** Training



**Business** Matching



Consultancy Clinic

### **Visitor Profile**

Meet with a full spectrum of lab and healthcare professionals who are purchase-ready and on the look-out for the latest untapped discoveries.



**Dealer** & Distributor

- C-level/Owner
- Sales Manager



#### Hospital and **Medical Center**

- Healthcare Leaders
- Government Leader



#### Healthcare / Laboratory **Professionals**

- Procurement Manager
- Department Head
- Hospital Management



#### Investors

Medical Professionals



#### Independent/ **Hospital Laboratory** Management

- Purchasing Manager
- General & Senior Management

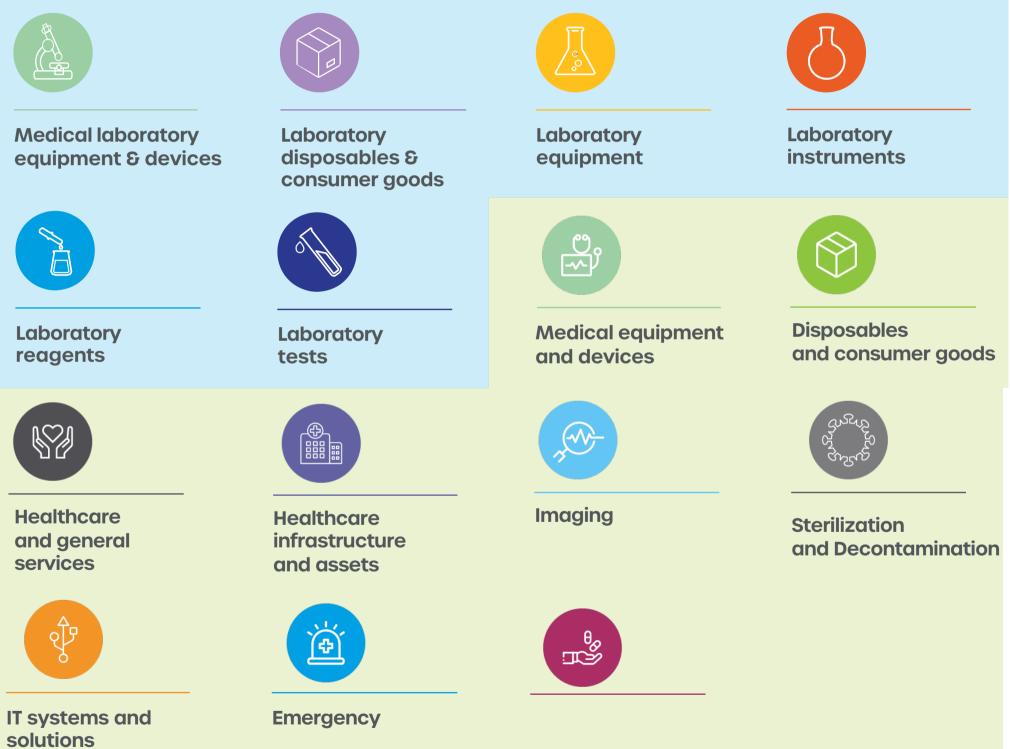


#### Leadership

- Importer
- Exporter
- Trade Agency

### **Exhibitor Profile**

Medlab Asia and Asia Health provides the right platform to showcase a wide spectrum of products which bring utmost value to your business.



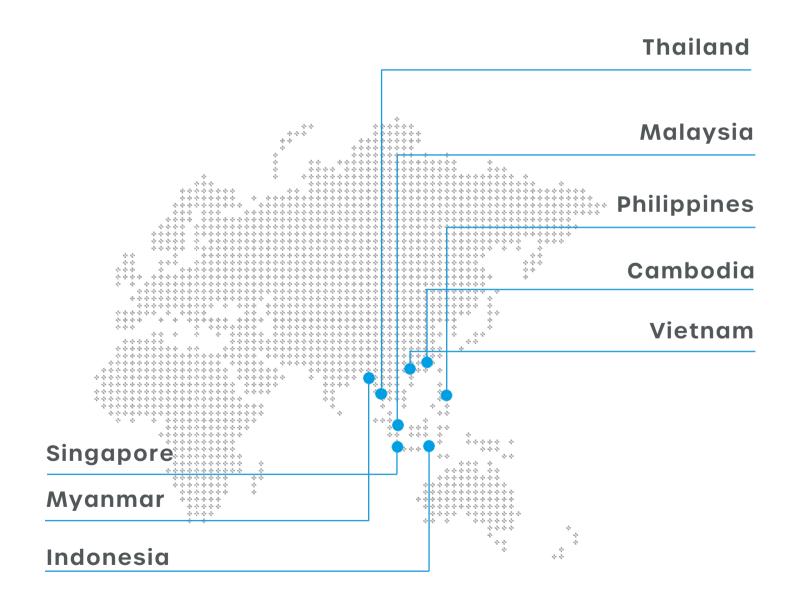




solutions

### Hosted Buyer Programme & Business Matching

Medlab Asia and Asia Health will bring together key decision-makers. Exhibitors can take advantage of this programme to network in-person with their target audience, including medical laboratory and hospital C-levels, distributors, government officials, and end users, all under one roof. This program will enable exhibitors to connect with their target audience on-site and set up meetings to build long-term relationships during the show.



### **2025 Conferences** at a glance

In addition to industry trends and obtaining accreditation, delegates also emphasized their keen interest in the latest products and solutions. Medlab Asia and Asia Health will be hosting variety of academic accredited conferences, management, business seminars, governance and policy updates

Summit • Asia Health Ministerial Summit	<ul> <li>Business Talks</li> <li>Thought Leadership: Doing Business in A</li> <li>Health Financial Policy</li> </ul>
	Digital Health and Transformation
Healthcare Management Seminar	Networking
<ul> <li>Healthcare Management Seminar</li> <li>Hospital Management</li> </ul>	<ul> <li>Networking</li> <li>Women in Healthcare Networking</li> </ul>

#### Academia and Business Supporting Organizations Approach

- Ministry of Health, Malaysia Asia Association of Medical Laboratory Scientists (AAMLS) Malaysian Institute of Medical Laboratory Sciences (MIMLS) Malaysian Society of Radiographers The Malaysia Medical Device Association (MMDA) Malaysia Medical Device Manufacturers Association (PERANTIM)
- Association of Malaysian Medical Industries (AMMI)
- The Association of Private Hospitals of Malaysia (APHM)
- Malaysian Sterile Service Association (MSSA)
- Asia Pacific Medical Technology Association (APACMed)

- Malaysian Investment Development Authority (MIDA)
- Medical Device Authority, Ministry of Health Malaysia (MDA)
- Malaysian Medical Council (MMC)



### Why Medlab Asia & Asia Health 2025

### **Targeted Marketing**

- Segmentation: Group potential attendees into end users, business people, and decision-makers.
- Customized Campaigns: Tailor marketing for • each group, focusing on relevant features like business matching and academic accreditation.

### **Leverage Brand Recognition**

Brand Association: Use our mother brand's credibility and channels to enhance promotion.

### **Academic Accreditation**

Educational Value: Promote accredited sessions and certification programs to attract professionals.

### **Engage Government Authorities**

• Authority Involvement: Feature insights from reimbursement and licensing authorities.

### **Digital Presence**

Online Marketing: Implement SEO, social media, and email campaigns; provide an online platform for easy product discovery.

#### **Post-Event Follow-Up**

Feedback & Engagement: Gather feedback and • maintain engagement through newsletters and updates.

### **Business Matching & Hosted Buyer Program**

Networking: Facilitate targeted business matching and offer a Hosted Buyer Program for key buyers.

### **Strategic Partnerships**

• Industry Communities: Collaborate with associations to boost networking and business opportunities.

### **Online Event Platform**

Beside onsite event, we also provide an online platform to maximize brand exposure, business opportunity and facilitate sellers and buyers to connect over online platform.

### Why Malaysia

### **Malaysia Healthcare Industry**

Malaysia is a top healthcare destination in ASEAN and a strategic hub for medical devices, positioned for strong growth driven by medical tourism, rising life expectancy, advanced treatments, and increasing chronic disease care. Malaysia's healthcare market aligns with global expansion trends, projected to grow by 63% from \$575.6 billion in 2024 to \$939 billion by 2032, creating valuable opportunities for medical companies.

The medical device sector in Malaysia is projected to grow at a 9.5% CAGR through 2028, reaching \$3.64 billion. Demand for consumables is also expected to expand at a 10.2% CAGR, driven by government support, medical tourism, and an aging population, reaching \$986 million by 2028.



**State of The Art Technology Adoption** & Advancement



**Global Key Medical Devices Manufacturing Centre**  Uncompromised

Quality





**Established** Industry Ecosystem

patients

### Support organization in Malaysia

Medlab Asia and Asia Health 2025, under the theme of International Healthcare Week, is supported by the Malaysian healthcare government and organizations, emphasizing a collaborative effort to advance healthcare innovation and development throughout ASEAN.

Strategic partners









**REGULATORY AGENCY** 











**Government support** and investment drive industry growth



The medical device sector in Malavsia is projected to arow reaching \$3.64 billion in 2028





### International Healthcare week

International Healthcare week is set to be an umbrella concept which will have 3 global known branded exhibitions by Informa Markets



### **Medlab Asia**

The exhibition that covers medical laboratories and its services.



### **Asia Health**

The exhibition that covers Medical Device, hospital services and healthcare system.



### **CPHI South East Asia**

The exhibition that covers the entire production of Pharmaceutical.

**International Healthcare Week** focuses on enhancing system development and comprehensiveness in healthcare, with the primary goal of improving access and integrating innovative technology for better population health and economic stability.







MIDA ANN

Medlab Asia





#### **Official Opening Ceremony**

10 JULY 2024

## Let's get talking

### For exhibiting enquiries contact:

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### Non-Asia

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